### WinDial Write File

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# The shareware concept

Shareware is copyrighted software which is distributed by authors through bulletin boards, on-line services, disk vendors, and copies passed among friends. It is commercial software that you are allowed to try before you pay for it. This makes shareware the ultimate in money back guarantees.

Most money back guarantees work like this: you pay for the product and then have some period of time to try it out and see whether or not you like it. If you don't like it or find that it doesn't do what you need, you return it and you get your money back. Some software companies won't even let you try their product, since to qualify for a refund the diskette envelope must have an unbroken seal.

With shareware you get to try it for a reasonable limited time (like 30 days), without spending a penny. You are able to use the software on your own system(s), in your own special work environment with no sales people looking over your shoulder. If you decide not to continue using it, you throw it away and forget all about it. There is no paperwork, no phone calls, and no correspondence to waste your valuable time. You only pay for it if you continue to use it.

Shareware is a distribution method, not a type of software. Shareware is produced by accomplished programmers, just like retail software. There is good and bad shareware, just as there is good and bad retail software. The primary difference between shareware and retail software is that with shareware you know if it's good or bad before you pay for it.

You benefit because you get to use the software to determine whether it meets your needs, before you pay for it. Authors benefit because they are able to get their products into your hands without the expenses it takes to launch a traditional retail software product. There are many programs on the market today that would never have become available without the shareware marketing method.

The shareware system and the continued availability of quality shareware products depend on your willingness to register and pay for the shareware you use. It's the registration fees you pay which allow us to support and continue to develop our products. Please show your support for shareware by registering those programs you actually use and by passing them on to others. Shareware is kept alive by your support!

## What do I get when I register?

There are no limitations in this shareware release, but you may incounter a "nag" screen from time to time. Upon registration the "nag" screen will be removed. The product will be registered in your name and you will receive the latest version. It's a small price to pay for your peace of mind. We will also keep you updated on future releases and of new products.

**To register WinDial**, you may send in the registration and order form or fax it to us at (409) 883-5632 or use **CompuServe**'s easy shareware registration system which will bill your **CompuServe** account ( Just type **GO SWREG** at the **CompuServe** prompt and when asked for programs Registration **ID** type **768** ). If you register on CompuServe we will update your Registration on line and remove the "NAG" screen. You may also complete the registration and order form and send it with a check or money order to:

#### DAMEWARE DEVELOPMENT 4517 STALLION ORANGE, TEXAS 77630

No credit cards please!

We like any feedback you may have. To contact DameWare Development

- 1. Leave mail on CompuServe ID 75020,1044
- 2. Send Fax at (409) 883-5632
- 3. Write to above address
- 4. Leave mail to Ken Hatcher on Hackers Hideout BBS (409) 755-2737 HST D/S 14400

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